



# Minority Entrepreneurship is Growing

The US Department of Commerce has released the final results of the US Census Bureau's 2012 Survey of Business Owners (SBO), which found that business ownership in our nation is mirroring our increasingly diverse population. Minority-owned firms in the US rose from 5.8 million in 2007 to 8.0 million in 2012, and employed 7.2 million people in 2012. While the number of minority-owned businesses increased by 2.2 million, the number of non-minority-owned businesses declined by 1.1 million, from 20.1 million in 2007 to 18.9 million in 2012.

"The Commerce Department is committed to supporting all of America's businesses, and ensuring that small and minority-owned firms in particular have the tools they need to thrive," said National Director for Minority Business Alejandra Y. Castillo. "The Department's Minority Business Development Agency (MBDA) has been a proud and steadfast partner to our nation's 8 million minority-owned businesses, to better equip these firms to create jobs and increase revenues.

From 2007 to 2012, the percentage of minority-owned firms increased from 22 percent

to 29 percent of the total number of US firms. Hispanic-owned firms increased by 46.3 percent from 2.4 million to 3.3 million. The number of Native Hawaiian and Other Pacific Islander firms rose 45.3 percent from 37,687 to 54,749. Black or African American-owned firms rose from 1.9 to 2.6 million, and the number of Asian-owned firms climbed from 1.5 million to 1.9 million.

"This new Census Bureau data underscores the rapid growth in minority-owned firms. Nonetheless, considerable disparities remain between their revenue and nonminority companies in our economy," said Director Castillo. "MBDA is committed to eliminating disparities in access to capital and contracts so that minority businesses may fully participate in the economy. Next year, MBDA will invest nearly \$13.4 million in grants to continue to support the growth and expansion of Minority Business Enterprises (MBE)s."

Regional highlights from the final 2012 SBO data:

- California, Texas, Florida, New York, and Georgia remain the states with the highest numbers of minority-owned businesses.



• California led all states with 1.6 million minority-owned firms in 2012. Los Angeles County, California, led the nation in the number of Hispanic-, Asian-, and American Indian and Alaska Native-owned firms in 2012. It also ranked

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## Sub-Bid Requests

**Railroad Construction Company, Inc.**  
*Contractors - Engineers*  
 Est. 1926

**LIRR - Hicksville Station and North Track Siding Improvement Project**

This Long Island Railroad project consists of various improvements to the Hicksville, LI Train Station and North Track Siding. Work will include a full platform replacement and substructure rehabilitation, installation of elevators, escalators and street-to-platform aluminum stairs, construction of platform level waiting rooms, translucent canopy roof system and drainage, installation of lighted signage and upgraded electrical service. The north track siding portion includes construction of a new retaining wall, duct bank systems, pre-wired signal hut and case and removal of existing signal bridge and foundations.

**DBE Participation Goal: 15% MBE and 15% WBE**  
 We invite all MWBE's to contact us at 973-413-1911

**Railroad Construction Company, Inc. is seeking subcontractors in the following categories:**

• Abatement	• Fire Suppression	• Restoration
• Aggregates	• Glass / Glazing / Storefront	• Roofing
• Architectural Finishes	• HVAC	• Sealants / Waterproofing
• Construction Materials	• Infrastructure	• Structural Concrete & Reinforcement
• Construction Photography	• Janitorial Services	• Structural Steel & Misc. Metals
• Contaminated Waste Disposal	• Lath & Plaster	• Survey
• Demolition	• Louvers	• Traffic Control
• Doors & Hardware	• Masonry	• Trucking
• Electrical	• Materials Testing & Inspection	• Utilities
• Engineering	• Office Facilities & Supplies	• Welding
• Environmental Consulting	• Painting & Coating	
• Escalator / Elevator	• Pest Control	
• Fencing	• Precast Concrete	
	• Railings	

For more information please contact  
 Dale Errico at 973-413-1832 or DaleE@rcmail.net  
 Catherine Best at 973-413-1911 or CatherineB@rcmail.net  
[www.railroadconstruction.com/about/mwdb](http://www.railroadconstruction.com/about/mwdb)

**SKANSKA**  
 SKANSKA KOCH INC.

**IS SOLICITING BIDS FROM MWBE SUBCONTRACTORS AND SUPPLIERS CERTIFIED WITH THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY**

**Replacement of PIP Helix and Rehabilitation of Upper Level Spans over New Jersey Anchorage and Hudson Terrace**  
**PANYNJ Contract No: GWB-244.150**  
**Bid Date: January 7, 2016**

Subcontracting opportunities include but are not limited to Asbestos Removal, Asphalt Milling and Paving, Borings, Concrete, Demolition, Electrical, Engineering, Fence and Guardrails, Fire Protection, Fireproofing, Hazardous Materials Haul and Dispose, Inspection and Testing, Landscaping, Miscellaneous Metals, Pavement Striping, Pile Driving, Plumbing, Rigging, Sawcutting, Scaffolding, Sign Erection, Structural Steel Erection and Fabrication, Trucking, and Welding. Please see contract documents for further opportunities.

Interested firms please contact John Papagiannakis at Skanska Koch Inc.,  
[john.papagiannakis@skanska.com](mailto:john.papagiannakis@skanska.com)

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*Contractors - Engineers*  
 Est. 1926

**NYCTA Component Repairs on the Jamaica Line (BMT)**

Railroad Construction Company, Inc. is preparing a bid proposal for the NYCTA Component Repairs at Four Stations project. The project includes repairs at the 121st Street, 111th Street, 104th Street and Myrtle Avenue stations on the BMT Jamaica Line in Brooklyn and Queens. Quotes from MWBE and non-MWBE vendors, suppliers and subcontractors are being sought.

**Bid Date: January 13, 2016**      **MWBE Participation Goal: 30%**

**Railroad Construction Company, Inc. is seeking vendors, suppliers and subcontractors in the following categories:**

• Concrete & Concrete Reinforcement	• Mechanical
• Concrete Topping Slabs	• Polyethylene Platform Edge Strip
• Demolition	• Post-Installed Concrete Anchors
• Division 10 Specialties	• Precast Concrete Solid Slabs
• Electrical	• Signal Work
• Fiberglass Sandboxes	• Standing-Seam Roof for Elevated Station Canopy
• Finishes	• Structural Steel / Misc. Metals / Metal Assemblies
• Fire Stopping	• Windscreen Panels and Wire Mesh Panels
• Grout	
• Hazardous Material Removals	
• Hollow Metal Doors and Hardware	
• Liquid Membrane, Sealants and Caulking	

For more information please contact  
 Dale Errico at dalee@rcmail.net or  
 Catherine Best at catherineb@rcmail.net

**Kiewit - Weeks - Massman**  
**KWM**  
 Goethals Bridge Replacement

**Goethals Bridge Replacement Project**  
 Port Authority of New York and New Jersey  
**CONSTRUCTION DBE OPPORTUNITIES**

The Goethals Bridge Replacement Project is a design-build project for the Port Authority of New York & New Jersey (the Authority). The project will replace the existing Goethals Bridge which spans the Arthur Kill River on I-278 connecting Elizabeth, New Jersey, and Staten Island, New York. The existing bridge, built in the 1920s, will be replaced with a dual span and the original bridge demolished. It is anticipated that the bridge will carry approximately 14 million vehicles eastbound annually.

Kiewit-Weeks-Massman, AJV (KWM) has been selected by the Authority to design and build the new Goethals Bridge. KWM is committed to providing a world class project for the people of New York and New Jersey. As part of their mission, KWM is also committed to providing meaningful employment opportunities for hundreds of construction individuals in the region, with particular outreach to the DBE community, and desires to meet or exceed federal requirements for diversity on this important construction project. If your DBE firm would like to apply to participate in this project, please use our website as a resource, [www.goethals-kwm.com](http://www.goethals-kwm.com).

**KWM VENDOR SOLICITATION LOG**

All companies that fill out a Contractors Questionnaire will be added to our Vendor Solicitation Log which KWM uses for upcoming subcontract opportunities. If you would like to fill out a Contractors Questionnaire, please go to our website and visit the "Partnering" tab.

**PARTNERING OPPORTUNITIES**

- Shear Stud Installation
- Anti-Climb Fence on New Bridge Shared Use Path
- Miscellaneous Metals Fabrication/ Supplier
- Lumber/Crane Mat Suppliers
- Concrete, Curb, and Gutter Flatwork
- Furnish/Install Guiderail

Check our website for periodic updates on partnering opportunities!

**MWDBE BONDING, LINES OF CREDIT, AND INSURANCE ASSISTANCE**

For assistance in obtaining bonds, lines of credit, and/or insurance for this project, please visit our website or contact Anne at [KWMdivcontracting@kwmjv.com](mailto:KWMdivcontracting@kwmjv.com) for more information.

**Project Office: 137 Bayway Avenue • Elizabeth, NJ 07202 • [KWMdivcontracting@kwmjv.com](mailto:KWMdivcontracting@kwmjv.com)**  
**Kiewit-Weeks-Massman, AJV is an Equal Opportunity Employer**

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**SKANSKA**  
 SKANSKA KOCH INC.

**IS SOLICITING BIDS FROM DBE SUBCONTRACTORS AND SUPPLIERS CERTIFIED WITH NEW YORK STATE**

**Bridge Repairs on the Gowanus Expressway (I-278)**  
**New York State DOT Contract No: D262963**  
**Bid Date: December 2015**

Subcontracting opportunities include but are not limited to Hazmat: Written Program, Lead Containment, Disposal and Handling, Sawcutting/Concrete Demo, Concrete Placement, Safety Netting and Shields, Painting, Blast and Paint, Steel Fabrication and Repairs; Inspection: Magnetic Particles and Ultrasonic, Drainage, Engineering, Strain Gauge Monitoring, MPT, Rodent Control, and Vibration Monitoring. Please see contract documents for further opportunities.

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